

# Solutions for Government

*Accellion the preferred choice  
for security conscious  
government agencies*



## Increasing Operational Efficiency

Citizens today expect government to be available 24/7 to handle issues quickly and efficiently. To improve operational efficiencies and more effectively serve constituents, agencies need secure access to sensitive and confidential data anytime, anywhere, across any device including laptop, desktop, and mobile.

Accellion helps government agencies increase their operational efficiency, by making workers more productive, and enhancing communication within and between agencies. Accellion has a proven track record of delivering highly scalable and flexible mobile file sharing solutions that meet the strictest security requirements and standards including FIPS 140-2, FedRAMP, and multi-factor authentication with SSO, to meet government regulations. The US Senate, NASA, National Institutes of Health, London Borough of Camden, and Texas Juvenile Justice Department are a few of the federal, state, and local organizations currently using Accellion.

## Secure, Manage, and Control Access to Sensitive Data

Federal, state and local agencies need to protect intellectual property and securely share files since security breaches can be devastating to government agencies. According to data from Symantec and the Ponemon Institute the average cost per breached public-sector record is \$88. 37% of these breaches are caused by those with malicious intent, which unfortunately are the most costly for organizations.<sup>1</sup>

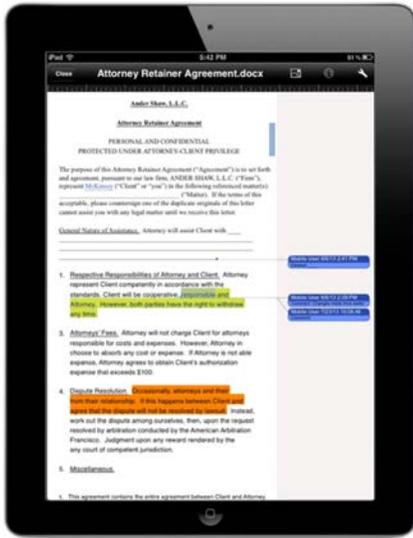
Personally Identifiable Information (PII) from employees, constituents, and internal government memos, photos, specifications, building blueprints can end up in the hand of identity thieves, criminal syndicates and enemy states. To protect agency content, agencies across all levels of government rely on Accellion.

### FIPS 140-2 Encryption

Accellion provides FIPS 140-2 certified encryption, helping organizations meet federal requirements for the protection of data in transit. Accellion provides secure mobile access to files via native mobile apps with all files saved on the mobile device stored in the Accellion secure container with 256-bit AES encryption. IT can whitelist applications used to open files from Accellion and configure PIN access to the application. Accellion provides secure online workspaces with role-based access for agency collaboration. Administrators can set workspace and file expiration policies. IT Admins can also integrate with Active Directory/LDAP to centrally manage users, utilize Single Sign-On (SSO) with SAML and Kerberos, multi-authentication with SSO providers, and integrate with Data Leak Prevention solutions.

Accellion, Inc.  
1804 Embarcadero Road  
Suite 200  
Palo Alto, CA 94303

Tel +1 650 485-4300  
Fax +1 650 485-4308  
www.accellion.com  
info@accellion.com



Integrated mobile productivity capabilities

*“95 percent of our data must be kept confidential... Accellion is the only solution that met our strict security guidelines, yet made it easy for non-technical individuals to use.”*  
 Josh Kuntz  
 ISO,  
 Texas Juvenile Justice Department

For a comprehensive secure BYOD solution, Accellion integrates with leading Mobile Device Management partners such as MobileIron, Good Technology, and Symantec.

### Leveraging Cloud Solutions for Operational Efficiencies

With the U.S. government’s Cloud First policy, agencies have the ability to leverage cloud computing across private, public, and hybrid clouds to improve IT flexibility, minimize costs, and quickly scale as needs change. Accellion helps government agencies by providing secure and flexible deployment options including private cloud (on-premise and hosted), public cloud, and hybrid cloud.

For agencies that need to manage data-in-house for maximum control and security, Accellion is available for deployment on-premise as a virtual appliance. Located inside an agency’s firewall, Accellion on-premise deployments are solely managed by the agency’s IT with full control over SLAs, security measures, and content monitoring.

Accellion is also available as a hosted private cloud on Amazon EC2. Since Amazon is a FedRAMP Compliant Cloud Service Provider (CSP), federal, state, and local government customers can safely leverage Amazon’s secure environment to store, process, and protect sensitive government data.

Accellion also supports hybrid cloud deployments so that agencies can combine on-premise and hosted deployments.

### Inter-and Intra-Agency Collaboration for Improved Communication

Improving workforce efficiencies and enhancing collaboration across government agencies is necessary today across all levels of government. Decision-making often involves employees working together within and across different departments, with constituents and contractors across geographic boundaries. Accellion helps agencies build a culture of collaboration so they can better serve constituents. Secure online workspaces with role based access enable groups of users to collaborate on projects and improve project workflow. Employees are able to securely upload, view, edit, review, sync, lock, comment on, and send files to internal and external collaborators.

Accellion also addresses the security needs of federal, state and local agencies. Using the robust Admin Interface, IT managers can decide how their organization utilizes secure workspaces; restrict the ability to create workspace to a few users, determine which files types users can upload, set file and workspaces expiration dates, and determine whether users can use mobile devices or desktop sync. Government agencies often cite the ability to granularly manage user rights and permissions based on roles as a key reason for selecting Accellion.

### Secure Mobile Access for On-the-Go Productivity

In today’s 24/7 world, government agencies are leveraging the benefits of mobile to support a wide range of government priorities including continuity of government, constituent responsiveness, and workforce productivity.

*“Accellion acts as the single platform for users to access, review and collaborate on content from mobile devices of their choosing, as well as meeting all of our security and compliance requirements. Now we have a solution that’s integrated with our device management tools and SharePoint, allowing us to securely mobilize our most important content and make BYOD a reality.”*

Ian Lawrence  
IT Manager,  
with the London Borough of Camden

Accellion supports the US Digital Government Strategy to promote cross-agency collaboration, accelerate the adoption of mobile workforce solutions, and implement best practices in the delivery of digital services.

Accellion supports efforts to deliver constituents with a 24/7 government. When agency staffs are unable to be in the office due to natural disasters, important content such as disaster recovery plans and building blueprints stored can be quickly and securely accessed via Accellion from mobile phones and tablets anytime, anywhere. With integrated mobile productivity capabilities, relevant files can be securely viewed, edited, created, annotated, and shared with first responders, as well as state and federal agencies to facilitate real-time decision-making. Word, Excel and PowerPoint files can even be edited and created while offline, and then uploaded once staffs are online again. And PDFs can be annotated both online and offline ensuring staff can highlight, mark-up, and redline material regardless of location.

With native mobile apps, agency staff and managers can respond to constituents on the road and in between meetings and citizen requests can be addressed anytime, anywhere. With Accellion files are stored securely on the device in a 256-bit encrypted secure container and shared via secure links. IT can control which users have View or Edit rights and also remotely wipe files in the Accellion secure container when employees leave an agency or their authorization has been revoked.

For agencies that require MDM as part of their BYOD program, Accellion integrates with mobile device management solutions from MobileIron, Good Technologies, and Symantec. This allows agencies to not only secure the data on the device via Accellion, but also secure the device and the applications themselves.

One agency responsible for urban rescue has deployed a mobile-only solution with Accellion to ensure its pilots have the latest information when en-route to rescue and recovery missions. The agency uploads flight plans to Accellion secure online workspaces, enabling pilots to download the plans on their mobile devices within a secure encrypted container. Pilots no longer need to receive binders with flight plans, which may not be current by take-off time.

## Unified View into Enterprise Content: Mobilize ECMs

In most government agencies files are stored across a number of different content management sources such as SharePoint and Windows File Shares. Accellion provides real-time secure mobile access to content stored in these enterprise content management systems or file stores, so staff can access the most up-to-date information. Users can get online and offline access to sensitive data without a VPN. And agency IT can maintain control by centrally provisioning users and managing security policies including audit trails of all transactions on content stored in ECMs.

*1 GovTech: Putting a Price on Data Breaches*



### Related Accellion Publications

#### Overview

- Top Ten Reasons Government Agencies Choose Accellion
- Top Ten Reasons State & Local Government Agencies Choose Accellion

#### Case Studies

- Texas Juvenile Justice Department
- London Borough of Camden

## Mobile Productivity

- Role based access - View or Edit rights
- Create, edit and share MS Office files within a secure container
- On-line and offline access
- 256-bit encrypted container for end-to-end security
- Remote wipe, pin-access to app

## Intra-and Inter- Agency Collaboration

- Secure online workspaces
- Role based access
- Securely share content across agencies
- Desktop/workspace file sync
- File versioning, commenting, lock/unlock
- Send files as secure links
- Send very large files (1TB+)

## Mobile Access to ECMs

- Access content stored behind the firewall on web and mobile
- Secure access to SharePoint and Windows File Shares
- No VPN required
- Respects permissions of source

## Security

- FIPS 140-2 certified encryption
- Supports FedRAMP private and public cloud solutions
- Centralized management and control of users, files and workspaces
- Single Sign-On
- LDAP/AD
- Multi-Factor authentication
- Data Leak Prevention integration

## Company Background

Accellion, Inc. is a well-funded, private company that provides enterprise class mobile file sharing solutions to enable secure, anytime, anywhere access to information while ensuring enterprise security and compliance. More than 12 million users and 2,000 of the world's leading corporations and government agencies including Procter & Gamble; Indiana University Health; Kaiser Permanente; Lovells; Bridgestone; Ogilvy & Mather; Harvard University; Guinness World Records; US Securities and Exchange Commission; and NASA use Accellion to protect intellectual property, ensure compliance, improve business productivity and reduce IT costs. Accellion file sharing solutions can be deployed in public, private and hybrid cloud environments and provide the ease-of-use business users need while giving the enterprise organization the flexibility, scalability and protection it needs. For more information please visit [www.accellion.com](http://www.accellion.com) or call (650) 485-4300.