

# Top 10 Reasons State and Local Government Agencies Select Accellion

Accellion provides government agencies with secure mobile file sharing enabling anytime, anywhere access to information while ensuring data security and compliance.

## 1. Proven Government Solution

Government agencies need solutions designed to meet their specific needs. Accellion has a proven track record of successfully providing US and Canadian state and local agencies with secure mobile file sharing solutions that meet the strictest security requirements. The Texas Juvenile Justice Department, Washington State Auditor's Office, Ohio EPA, and City of Toronto are a few of the state and local government agencies currently using Accellion secure mobile file sharing solutions to securely share information with both internal and external stakeholders.

## 2. Scalable Solution

Easy to Grow with Accellion

Accellion offers state and local government agencies unparalleled flexibility and scalability. Organizations can start with as few as five users, and then add individuals as agencies grow and requirements change. Agencies also have the flexibility to add new capabilities and new sites with changing business requirements.

## 3. Private, Public, and Hybrid Cloud Options

Greater Flexibility.

Today's nimble government agencies need solutions with flexible cloud deployment options, including the ability to deploy in a private, on-premise cloud. Accellion offers the widest breadth of cloud deployment options including private, public, or hybrid. Accellion is the #1 choice for private cloud/on-premise solutions enabling deployment in VMware, Microsoft HyperV and Citrix XenServer environments. With Accellion, agencies also have the ability to leverage NFS/EMC Atmos storage with their on-premise Accellion deployment. Accellion also offers a FIPS 140-2 Certified module if required.

For public cloud deployment, Accellion uses Amazon EC2, a solution that is rated FISMA Moderate ensuring agencies of policy compliance. Finally, Accellion provides a hybrid offering for agencies requiring a combination of public and private cloud deployment.

### ACCELLION GOVERNMENT CUSTOMERS



## 4. Centralized IT Control and Management

Greater IT Control

Government agencies require solutions that are not only easy for end-users, but also deliver the controls and management needed to ensure data security and compliance. Accellion offers a robust IT Admin Interface that enables IT to centrally manage and control thousands of users efficiently, set up storage caps for workspaces, create file and workspace retention policies, enable/disable mobile access and file sync, and enable LDAP Groups to manage groups of users. Admins also have the ability to view comprehensive reports of all file and user activity. In addition to reporting, Accellion also supports email archiving and is compatible with industry standard mail archiving servers.

## 5. Enterprise Authentication

Greater Security

Strong authentication is essential to ensure that only authorized users have access to data. Using Accellion, administrators centrally manage password policies as well as integrate with LDAP for authentication. Large agencies can integrate Active Directory/multi-LDAP to centrally manage and control user accounts across their entire deployment. Accellion also supports single-on through SAML (Secure Assertion Markup Language) 2.0 protocol and Kerberos. Accellion supports multi-factor authentication through single sign-on providers.

## 6. Secure Inter-Agency Collaboration

Increased Data Security

State and local agencies require project and team collaboration for easy and secure information exchange within as well as across organizational boundaries. They can share case information, business continuity plans, disaster recovery plans, RFP portfolios, and video and audio files with individuals within their organization, across agencies, and even with outside vendors.

Agency employees can create as many secure workspaces as needed, upload files, and then invite internal and external stakeholders to review, comment, update, lock/unlock, synchronize, share, and send files securely to keep projects moving forward. To ensure data security, users can be assigned Manager, Contributor, Uploader, and Viewer roles depending on the privileges required. Secure workspaces can be accessed across devices for anytime, anywhere file sharing.

## 7. Enterprise File Synchronization

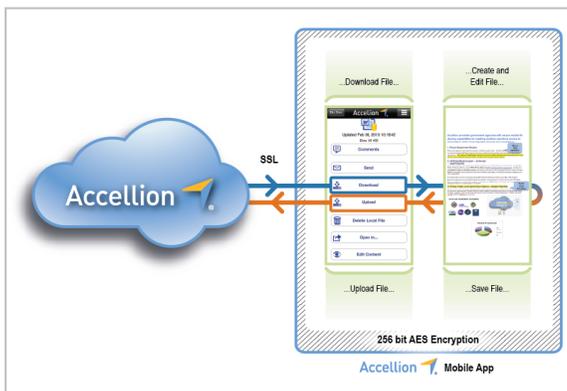
Increased Security and Business Productivity

Employees today need secure access to the latest information across devices, online and offline. Accellion sync gives agency employees access to the latest files regardless of location or device, offline and online. It combines the ease of use of consumer solutions with the IT controls, security, and management that government agencies require. Accellion offers flexible file syncing with both continuous and on-demand sync so users can select how files are synchronized to optimize business productivity, network storage, and bandwidth. Files added to sync-enabled folders are synchronized with your cloud and then accessible across devices.

## 9. Native Accellion Mobile Apps

Secure Anytime, Anywhere Access to Data.

For agencies requiring secure anytime, anywhere access to confidential information across devices, Accellion provides native mobile applications for Apple iOS, Android, and BlackBerry. Users can create and share secure workspaces on mobile devices. They can open and securely upload files from e-mails and other applications to Accellion secure workspaces. Users can lock and unlock files to control editing of files in Accellion workspaces and SharePoint. The mobile apps also enable the bulk/download of files, and allow users to directly upload image files to Accellion from the camera roll to easily and securely share via Accellion workspaces. Within Accellion Mobile Apps, mobile productivity features allow users to securely create, edit, view and collaborate on Microsoft compatible Word, Excel, and PowerPoint files without having to move data outside of Accellion's secure container. It combines mobile content creation with enterprise file sharing.



With configurable user-access privileges, the apps allow IT to manage and control which users can download, edit, create, and save files on devices for real-time collaboration. Admins can whitelist applications used to open files from Accellion and also configure PIN access to the application. They can use the remote wipe feature to remove content

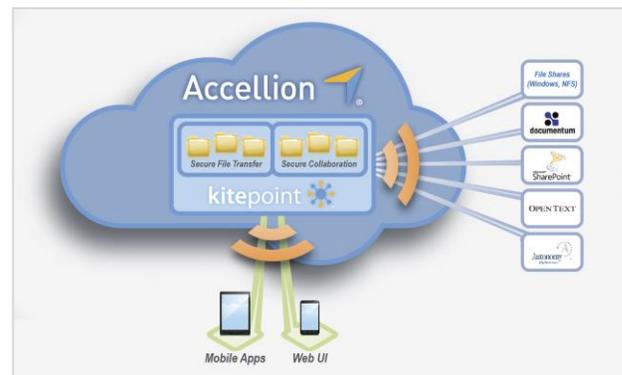
stored in the Accellion secure container when a user leaves the organization or the device is lost/stolen. Files downloaded to the device by users are password protected and encrypted at rest with 256-bit AES encryption. Accellion Mobile Apps work with MDM partners such as MobileIron, Good Technology, and Symantec as well as application security technology partners such as Mocana.

## 10. Mobilize Enterprise Data

Secure SharePoint Access. No VPN.

Government agencies require real-time secure mobile access to content stored across enterprise content management (ECM) systems. The kitepoint feature provides secure mobile access to enterprise content stored in Microsoft® SharePoint 2007, 2010, and 2013, Windows File Shares (CIFS/SMB), and other enterprise content sources - anytime, anywhere, on any connected device without a VPN. Using the kitepoint feature, users have a central hub for managing and accessing all their enterprise content – across silos of SharePoint sites, Windows File Shares, and other content sources. And end users have the ability to add and remove sites without requiring IT.

Kitepoint enables true mobile productivity by integrating back-end systems and processes with the devices users depend on every day. Users can easily download, edit, as well as create MS Office documents on their iPad; and store them back to SharePoint and Windows File Shares with just a few swipes. Users can lock and unlock files to control editing of files in SharePoint. They can also securely share files stored on the server with partners and customers, anytime, anywhere. And do it all while IT enforces security policies across all content stores for auditing, reporting, and compliance.



## 8. Outlook Integration

Increased Business Productivity

Agencies require secure methods to share files from existing enterprise applications with both internal and external users. Using Accellion plug-ins, employees can securely share files with internal and external recipients from within existing applications and without duplicating data.

### Outlook Plugin

Using the Accellion Microsoft Outlook Plug-in users can securely send files and folders unlimited in size. The file is delivered as a secure link. By clicking on the link and authenticating the recipient is able to download the file. If enabled by IT, the plug-in also provides flexible end-user controls including the ability to set the file link expiration and control file access.