

Top 10 Reasons Legal Firms Select Accellion Secure Mobile File Sharing Solutions

Secure mobile file sharing enables anytime, anywhere access to enterprise content while ensuring data security and compliance.

1. Proven, Robust Solution for Legal Firms

Legal firms need solutions designed to meet their specific needs. Accellion has a proven track record of successfully providing legal firms with a highly scalable and flexible secure mobile file sharing solution that meet the strictest security requirements to comply with industry and government regulations. Top global law firms including Allens Linklaters, Foley and Mansfield, and Mannatt are a few of the organizations currently using Accellion to securely share information with colleagues and staff, outside counsel, external parties, and clients.

2. Scalable Solution

Easy to Grow with Accellion

Accellion offers organizations unparalleled flexibility and scalability. Organizations can start with as few as 5 users in a single office and add individuals across multiple locations across the globe as they grow and as requirements change. Firms also have the flexibility to add new capabilities as well as new sites with changing business requirements.

3. Private Cloud, On-Premise Solutions

Greater Control and Management of Data

Law firms today need secure deployment options such as the ability to deploy in a private, on-premise cloud. Accellion is the #1 choice for private cloud/on-premise solutions enabling deployment in VMware, Microsoft HyperV and Citrix XenServer environments. Located within an organization's firewall, private clouds are owned and controlled by the IT organization allowing them to control SLAs and security parameters. With on-premise deployments, Accellion also enables laws firms to leverage NFS/Atmos storage.

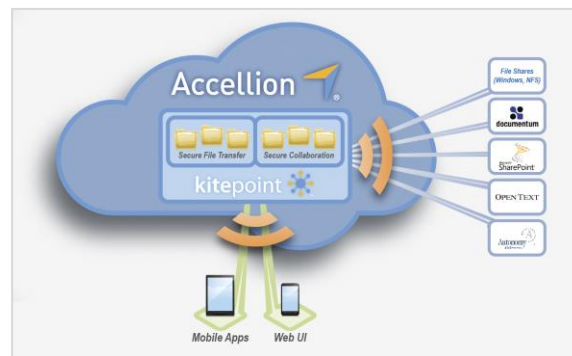
4. Mobilize Enterprise Data

Secure SharePoint Access. No VPN

Law firms require secure mobile access to content stored across enterprise content management (ECM) systems. The kitepoint feature provides secure mobile access to enterprise content stored in Microsoft® SharePoint 2007, 2010, and 2013, Windows File Shares (CIFS/SMB) and other enterprise content sources – anytime, anywhere, without a VPN. With kitepoint, organizations have a central hub for managing and accessing all their enterprise content – across silos of SharePoint sites, Windows File Shares, and other content sources. And end users have the ability to add and remove sites without requiring IT.



Kitepoint enables true mobile productivity by integrating back-end systems and processes with the devices mobile workers depend on every day. Users can effortlessly download, edit, as well as create MS Office documents on their iPad; and store them back to SharePoint and Windows File Shares with just a few swipes. Users can lock and unlock files to control editing of files in SharePoint. They can securely share files stored on the server with partners and customers, anytime, anywhere. And do it all with the reassurance that IT can maintain control by enforcing security policies across all content stores for auditing, reporting, and compliance.



5. Native Accellion Mobile Apps

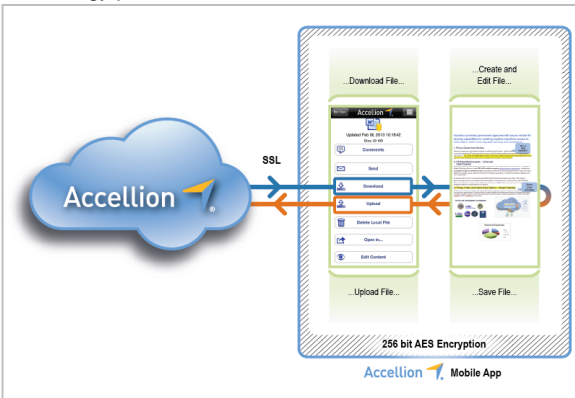
Secure Anytime, Anywhere Access to Data.

For legal firms managing BYOD in their organization, along with the need to secure access to confidential information across devices, Accellion provides **native mobile applications** for Apple iOS, BlackBerry and Android. Within Accellion Mobile Apps, mobile productivity features enable legal staff to securely create, edit, view and collaborate on Microsoft Word, Excel and PowerPoint files without moving data outside of Accellion's secure container. Users can open and securely upload files from e-mails and other applications to Accellion secure workspaces. Users can lock and unlock files to control editing of files in workspaces and SharePoint. They can also do bulk upload and download of files, and directly upload image files to

Accellion from the camera roll to easily and securely share via Accellion secure workspaces.

IT can control which users can download, edit, create, and save files on the devices for real-time mobile file sharing. They can whitelist applications used to open files from Accellion, configure PIN access to the app, and use the remote wipe feature to remove content stored in the Accellion secure container when a user leaves the organization or the device is lost/stolen. Users on-the-go can safely save files on the device in a 256-bit AES encrypted container for offline use, access files saved on the device using a passcode, and/or send secure links to files and workspaces to key stakeholders for real-time collaboration.

Accellion Mobile Apps also work with MDM partners such as MobileIron, Good Technology, and Symantec as well as application security technology partners such as Mocana.



6. Centralized IT Control and Management

Greater IT Control

Legal firms require solutions that are not only easy for users, but also deliver the controls and management needed to ensure data security and compliance. Accellion offers a robust IT Admin Interface enabling admins to centrally manage and control thousands of users, set storage caps for workspaces, create file and workspace retention policies, enable and disable mobile access and file sync, and enable LDAP groups to manage users. Audit trails of all file sharing activities can be used by organizations to demonstrate compliance with regulations. In addition to reporting, Accellion also supports email archiving and is compatible with industry standard mail archiving servers.

7. Enterprise Authentication

Greater Security

Strong authentication is essential to ensure that only authorized users have access to data. Using Accellion, administrators centrally manage password policies as well as integrate with LDAP for authentication. Law firms can integrate Active Directory/multi-LDAP to centrally manage and control user accounts across their entire deployment. Accellion also supports single sign-on through SAML (Secure Assertion Markup Language) 2.0 protocol and Kerberos. Accellion supports multi-factor authentication through single sign-on providers.

8. Enterprise File Synchronization

Increased Security and Business Productivity

Today's 24/7 business climate demands that legal staff have secure access to the latest information across devices, online and offline.

Accellion sync gives them access to up-to-date files regardless of location or device, offline and online. Accellion file sync combines the ease of use of consumer solutions with the IT controls, security and management that organizations require. Attorneys, staff, and other stakeholders have a user-friendly capability to effectively do their jobs without seeking unsecure consumer-centric solutions and IT has the necessary audit trails to ensure compliance.

Accellion offers flexible file syncing with continuous and on-demand file synchronization so users can select how files are synchronized to optimize business productivity, network storage and bandwidth. Files added to sync-enabled folders are synchronized with your cloud and then accessible across devices.

9. iManage and Outlook Integration

Increased Productivity

Law firms require secure methods to share files from existing enterprise applications with both internal and external users. Using Accellion plug-ins for HP Autonomy iManage WorkSite and Microsoft Productivity Suite, legal employees can securely share files with internal and external recipients from within existing applications and without duplicating data.

iManage Plug-in

Using the Accellion iManage Plug-in, users can send files directly from within the FileSite and DeskSite applications without needing to download the file to their desktop and then send it via email. The plug-in offloads files from email to Accellion. The file is delivered as a secure link and a return receipt is generated when the file is downloaded.

Outlook Plug-in

Using the Accellion Microsoft Outlook Plug-in, users can securely send files and folders unlimited in size. The file is delivered as a secure link. By clicking on the link and authenticating the recipient is able to download the file. If enabled by IT, the plug-in also provides flexible end-user controls including the ability to set the file link expiration and control file access.

10. Secure Project and Team Collaboration

Increased Data Security

Law firms require secure file sharing across organizational boundaries for project teams, virtual data rooms and deal rooms, for increased productivity and real-time collaboration. With attorneys managing large volumes of confidential data, they need solutions that allow them to easily and securely collaborate and share files on upcoming cases with legal staff, co-counsel, clients, and other stakeholders.

Using Accellion, attorneys can easily create as many secure workspaces as needed, upload files, and then invite clients, internal and external legal counsel and staff to review, comment, update, lock/unlock, share, synchronize, and send key legal documentation to keep cases, contracts and M&A activities moving forward. To ensure data security, users can be assigned Manager, Contributor, Uploader, and Viewer roles depending on the privileges required. IT admins can even control which users are allowed to create workspaces. Secure workspaces can be accessed across devices for anytime, anywhere enterprise file sharing.