

Top 10 Reasons Enterprises Select Accellion Secure Mobile File Sharing Solutions

Accellion provides enterprises with secure mobile file sharing capabilities for enabling anytime, anywhere access to information while ensuring data security and compliance.

1. Proven Enterprise Solution

Enterprise organizations need solutions designed to meet their specific needs. Accellion has a proven track record of successfully providing enterprises with highly scalable and flexible secure mobile file sharing solutions that meet the strictest security requirements to comply with industry and government regulations. Ogilvy & Mather, Procter & Gamble, Kaiser Permanente, Harvard, and Cimarex are a few of the organizations currently using Accellion secure mobile file sharing to securely share information with both internal and external stakeholders.

2. Scalable Solution

Easy to Grow with Accellion

Accellion offers organizations unparalleled flexibility and scalability. Organizations can start with as few as five users in a single location and add individuals across multiple locations as they grow and requirements change. Enterprises also have the flexibility to add new capabilities as well as new sites with changing business requirements.

3. Private, Public, and Hybrid Cloud Options

Greater Flexibility

Today's nimble enterprise organizations need solutions with flexible cloud deployment options, including the ability to deploy in a private cloud. Accellion offers the widest breadth of cloud deployment options including private, public, or hybrid. Accellion is the #1 choice for private cloud/on-premise solutions enabling deployment in VMware, Microsoft HyperV and Citrix XenServer environments. Organizations have the ability to leverage NFS/EMC Atmos storage with their on-premise Accellion deployment. Lastly, Accellion also offers a FIPS 140-2 Certified module if required.

For public cloud deployment, Accellion uses Amazon EC2, a solution that is rated FISMA Moderate ensuring organizations of policy compliance. Finally, Accellion provides a hybrid offering for enterprises requiring a combination of public and private cloud deployment.

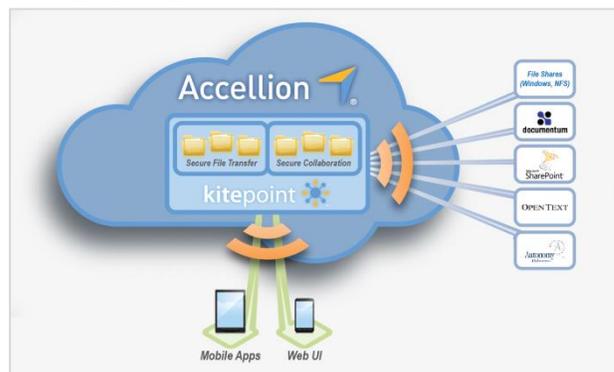
4. Mobilize Enterprise Data

Secure SharePoint and Windows File Share Access. No VPN
Enterprises require secure mobile access to enterprise content stored



across enterprise content management (ECM) systems. The Accellion kitepoint feature provides secure mobile access to enterprise content stored in Microsoft® SharePoint 2007, 2010, and 2013, Windows File Shares (CIFS/SMB), and other enterprise content sources – anytime, anywhere, without a VPN. With the kitepoint feature, organizations have a central hub for managing and accessing all their enterprise content – across silos of SharePoint sites, Windows File Shares, and other content sources. And end users have the ability to add and remove sites without requiring IT.

This key feature enables true mobile productivity by integrating back-end systems and processes with the devices mobile workers depend on every day. Users can effortlessly download, edit, as well as create MS Office documents on their iPad; and store them back to SharePoint and Windows File Shares with just a few swipes. Users can lock and unlock files to control editing of files in SharePoint. They can securely share files stored on the server with partners and customers, anytime, anywhere. And do it all with the reassurance that IT can maintain control by enforcing security policies across all content stores for auditing, reporting, and compliance.

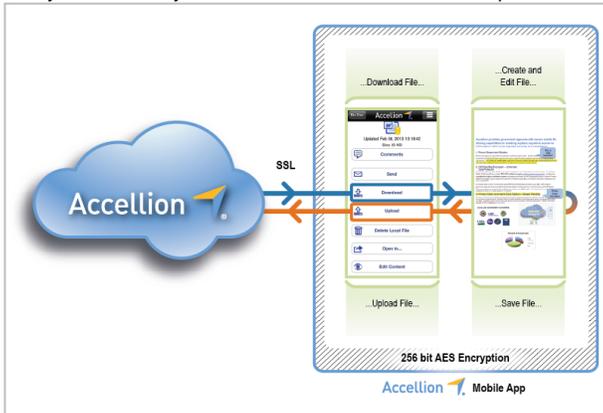


5. Native Accellion Mobile Apps

Securely Create, Access, and Share Data

For businesses managing BYOD, along with the need to secure access to confidential information across devices, Accellion provides **native mobile applications** for Apple iOS, BlackBerry and Android. Within Accellion Mobile Apps, mobile productivity features allow users to securely create, edit, view and collaborate on Microsoft Word, Excel, and PowerPoint files without having to move data outside of Accellion's secure container.

With Accellion Mobile, users can open and securely upload files from e-mails and other applications to Accellion secure workspaces. Users can lock and unlock files to control editing of files in Accellion workspaces and SharePoint. They can also do bulk upload and download of files, and directly upload image files to Accellion from the camera roll to easily and securely share via Accellion secure workspaces.



With configurable user-access privileges, IT can control which users can download, edit, create, and save files on devices for real-time collaboration. Admins can whitelist applications used to open files from Accellion and also configure PIN access to the app. They can use the remote wipe feature to remove content stored in the Accellion secure container when a user leaves the organization or the device is lost/stolen. Files downloaded to the device are password protected and encrypted at rest with 256-bit AES encryption. Accellion works with MDM partners such as MobileIron, Good Technology, and Symantec as well as application security technology partners such as Mocana.

6. Centralized IT Control and Management

Greater IT Control

Enterprises require solutions that are not only easy for end-users, but also deliver the controls and management needed to ensure data security and compliance. Accellion offers a robust Admin Interface to enable IT to centrally manage and control thousands of users efficiently. Administrators can easily provision new users with appropriate user rights and privileges, set up storage caps for workspaces, create file and workspace retention policies, enable/disable mobile access and file synchronization, and enable LDAP Groups to manage groups of users. Admins can also view comprehensive reports of all file and user activity. Audit trails of all file sharing activities can be used by organizations to demonstrate compliance with regulations. In addition to reporting, Accellion also supports email archiving and is compatible with industry standard mail archiving servers.

7. Enterprise Authentication

Greater Security

Strong authentication is essential to ensure that only authorized users have access to data. Using Accellion, administrators centrally manage password policies as well as integrate with LDAP for authentication. Large organizations can integrate Active Directory/multi-LDAP to centrally manage and control user accounts across their entire deployment. Accellion also supports single sign-on through SAML (Secure Assertion Markup Language) 2.0 protocol and Kerberos. Accellion supports multi-factor authentication through single sign-on providers.

8. Enterprise File Synchronization

Increased Security and Business Productivity

Today's 24/7 business climate demands that employees have secure access to the latest information across devices, online and offline. Accellion sync gives employees access to up-to-date files regardless of location or device, offline and online. Accellion file sync combines the ease of use of consumer solutions with the IT controls, security, and management that organizations require.

Unlike other solutions, Accellion offers flexible file syncing with both continuous sync and on-demand file synchronization so users can select how files are synchronized to optimize business productivity, network storage, and bandwidth. Files added to sync-enabled folders are synchronized with your cloud and then accessible across devices.

9. Outlook Integration

Increased Business Productivity

Enterprises need secure methods to share files from existing enterprise applications with both internal and external users. With Accellion plug-ins, employees can securely share files with internal and external recipients from within existing applications and without duplicating data. Accellion offers plug-ins for the Microsoft Productivity Suite.

Using the Accellion Microsoft Outlook Plug-in, users can securely send files and folders unlimited in size. The file is delivered as a secure link. By clicking on the link and authenticating, the recipient is able to download the file. If enabled by IT, the plug-in also provides flexible end-user controls including the ability to set the file link expiration and control file access.

10. Secure Project and Team Collaboration

Ease of Use with High User Adoption

Enterprises require project and team collaboration for easy and secure information exchange within as well as across organizational boundaries for increased business productivity as well as reduced response time with real-time collaboration.

Using Accellion's intuitive user interface, users can quickly and easily create as many secure workspaces as needed, upload files, and then invite internal and external stakeholders to review, comment, update, lock/unlock, send, synchronize, and share files securely to keep projects moving forward. To ensure data security, users can be assigned Manager, Contributor, Uploader, and Viewer roles depending on the privileges required. Secure workspaces can be accessed across devices for anytime, anywhere enterprise file sharing.